



Texas DIR Contract #DIR-CPO-4437

| Category | Subcategory | MISCELLANEOUS/OPTIONAL MFD Products/Services | Part Number | MSRP | DIR Customer Discount | Customer Purchase Price EACH/Unit |
|--|--------------------------------------|---|-------------|------------------------------------|-----------------------|-----------------------------------|
| Services | Professional Services | On-Site Training (hourly rate) Additional Operator Training | 6138B068AA | \$254.00 | 35.00% | \$166.34 |
| Services | Professional Services | On Demand Service. Offered on a per call basis; Monday through Friday 5:00pm - 8:30am, Saturday, Sunday and Holidays 24 hours - on select models only. *Available in select Markets. | 6138B083AA | \$384.60- \$538.45 | 35.00% | \$251.88 - \$352.62 |
| Services | Professional Services | Contracted After Hours Service. Available for a monthly up-front fee; 24 hour support 5,6, or 7 days/week on select models only; Reduced costs for additional units. *Available in select Markets | 6138B094AA | \$2,307.75- \$3,077.00/mo | 35.00% | \$1,511.25 - \$2,015.05/mo |
| Services | Professional Services | Third Party Equipment pick up and disposal. Based upon machine type, size, and logistics necessary. | 6138B084AA | \$538.45- \$1,384.60 | 35.00% | \$352.63-\$906.74 |
| Services | Professional Services | Equipment Relocation. De-installation of the device, transportation to the new location, and re-installation of the device at the new location. | 6138B015AA | \$230.76- \$2,769.40/ Device | 35.00% | \$151.13 - \$1813.61 /Device |
| Services | Professional Services | Emergency/After Hours Service Calls | 6138B085AA | \$230.76 | 35.00% | \$151.12/hr |
| Services | Professional Services | Supplemental Accessory Install. Per incident. | 6138B065AA | \$307.70 | 35.00% | \$201.51 |
| Services | Professional Services | Dealer supplied Hard Disk Drive Erase Service- on demand (to be purchased any time) | 6138B453AA | \$719.00 | 35.00% | \$470.86 |
| Services | Professional Services | Dealer supplied Hard Disk Drive Erase Service- lease (to be purchased at the time of ordering new equipment) | 6138B454AA | \$719.00 | 35.00% | \$470.86 |
| imagePRESS V1000 | | | | | | |
| Services | Professional Services | Inspection Unit-B1 Installation and Training Professional Services | 4181C012AA | \$43,000.00 | 35.00% | \$28,159.63 |
| VarioPrint DP Installation Fees | | | | | | |
| Services | Professional Services | VARIOPRINT DP INSTALL PACK. Install Pack is required with every order and includes Standard Delivery and installation of the base engine and accessories sold and delivered with the base engine. Stair Charges - First 10 steps included in Standard Delivery. | 2246V635 | \$2,679.00 | 12.50% | \$2,361.58 |
| Services | Professional Services | HIGH VOLUME CONNECTIVITY OVER 80PPM | 2368V118 | \$132.00 | 12.12% | \$116.87 |
| Services | Professional Services | VARIOPRINT DP OPERATOR TRAINING. Operator training is required with the sale of each VarioPrint DP. Operator Training is a 1-day class delivered by CSA Customer Trainers. This includes basic engine and PRISMAsync training. | 2195V020 | \$2,393.00 | 30.00% | \$1,687.56 |
| Color Management Training | | | | | | |
| Services | Color Management Additional Training | BASIC COLOR MANAGEMENT TRAINING | 2954V860 | \$2,095.00 | 0.00% | \$2,095.00 |
| Services | Color Management Additional Training | ADVANCED COLOR MANAGEMENT TRAINING | 1481V475 | \$2,640.00 | 0.00% | \$2,640.00 |
| EFI Professional Services | | | | | | |
| Services | EFI Professional Services | Fiery JobFlow Customization Services - remote | 7968A832AA | \$1,800.00 | 0.00% | \$1,800.00 |
| Services | EFI Professional Services | Fiery Services Hourly except XF - remote | 7968A833AA | \$225.00 | 0.00% | \$225.00 |
| Services | EFI Professional Services | EFI Prof Services Daily Rate Onsite Training | 7968A834AA | \$2,500.00 | 0.00% | \$2,500.00 |
| Services | EFI Professional Services | EFI Prof Services Additional Days | 7968A835AA | \$1,500.00 | 0.00% | \$1,500.00 |



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| Services | VarioPrint 6000 Services | INSTALL PACK VP6000: COVERS DELIVERY AND INSTALLATION | 2401V944 | \$5,700.00 | 0.00% | \$5,700.00 |
| Services | VarioPrint 6000 Services | VarioPrint 6000 Key Operator training by Client Education Specialist. VarioPrint 6000 Key Operator training by Client Education Specialist is required with every order. Provides customers with up to two (2) days of Key Operator training support for VarioPrint 6000 printers delivered by a local Client Education Specialist. Special applications or complex implementations may require additional training days as outlined in the Plan of Approach. Contact your local Pre-sales Systems Analyst to confirm the number of units required for individual opportunities. Education Services are consumed at the time of installation or within 30 days of the order date, whichever comes first (i.e. cannot be banked for future use). Please utilize the Subscription Support Services packages for opportunities that require prepaid support (i.e. banked support time). | 2375V279 | \$3,360.00 | 0.00% | \$3,360.00 |
| Additional VarioPrint 6000+ Series Monthly Maintenance Charges | | | | | | |
| Services | Professional Services | High Capacity Stacker 2.1 with Top Cover-B2 Monthly Maintenance Charge | 6267B002AA | \$184.62 | 35.00% | \$120.90 |
| Services | Professional Services | High Capacity Stacker 2.1 with Set Finisher-B2 Monthly Maintenance Charge | 6267B005AA | \$276.92 | 35.00% | \$181.35 |
| Services | Professional Services | Paper Input Module Optional B1 Monthly Maintenance Charge | 2429C010AA | \$184.62 | 35.00% | \$120.90 |
| Services | Professional Services | Paper Input Module Optional A1 (350 x 500 mm support) Monthly Maintenance Charge | 8221B033AA | \$184.62 | 35.00% | \$120.90 |
| Services | Professional Services | Media Enhancement Module Monthly Maintenance Charge | 2429C006AA | \$307.70 | 35.00% | \$201.50 |
| Services | Professional Services | DP Link Monthly Maintenance Charge | 5407B001AA | \$30.77 | 35.00% | \$20.15 |

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| Additional Service Options* | | | | | | |
| Services | Professional Services | Base monthly charge for additional shift coverage 2 x 5 (2 shifts of 8 hrs x 5 days a week) | 6138B088AA | \$466.15 | 35.00% | \$305.27 |
| Services | Professional Services | Base monthly charge for additional shift coverage 3 x 5 (3 shifts of 8 hrs x 5 days a week) | 6138B089AA | \$932.35 | 35.00% | \$610.55 |
| Services | Professional Services | Base monthly charge for additional shift coverage 1 x 7 (1 shift of 8 hrs x 7 days a week) | 6138B090AA | \$466.15 | 35.00% | \$305.27 |
| Services | Professional Services | Base monthly charge for additional shift coverage 2 x 7 (2 shifts of 8 hrs x 7 days a week) | 6138B091AA | \$932.35 | 35.00% | \$610.55 |



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| Services | Professional Services | Base monthly charge for additional shift coverage 3 x 7 (3 shifts of 8 hrs x 7 days a week) | 6138B092AA | \$1,398.50 | 35.00% | \$915.82 |
|----------|-----------------------|---|------------|------------|--------|----------|

Additional Service NOTE: There is a "call-out" charge of \$150 per incident (in addition to the base monthly charge) for all additional shift coverage plans above.
 Additional shift coverage is subject to availability and must be approved by local field service management prior to contracting.
 Existing sites with 7 x 24 coverage, may apply a 50% discount; no "call out" charge will be assessed.

| Category | Subcategory | Additional Labor Components | | | | |
|--|-----------------------|--|------------|----------|--------|-----------------------|
| Services | Professional Services | Additional End User Training Cost by Hours | 6138B093AA | \$321.55 | 35.00% | \$166.34 |
| Services | Professional Services | Additional Advanced / IT Training Cost by Hours | 6138B087AA | \$321.55 | 35.00% | \$166.34 |
| Services | Professional Services | Additional IT Support by Hours | 6138B086AA | \$321.55 | 35.00% | \$166.34 |
| Percentage Increase in Service Rate by Service Zone. | | | | | | |
| *ALL Travel Expenses Must Be Pre-Approved By Customer | | | | | | |
| Services | Professional Services | Percentage Increase for Rural Zone (50+ miles from closet Servicing Dealer) | 6138B096AA | N/A | N/A | 25.00% |
| Services | Professional Services | Percentage Increase for Remote Zone (areas inaccessible via road from any servicing dealer regardless of distance) | 6138B095AA | N/A | N/A | 25.00% ¹ |
| Moving Charges by Zone | | | | | | |
| Services | Professional Services | Zone 2 (up to 50 miles from original location) | 6138B097AA | N/A | N/A | \$101.00 ² |
| Services | Professional Services | Zone 3 (50+ miles from original location) - per mile fee | 6138B098AA | N/A | N/A | \$1.00 ³ |

¹ Plus Travel

² Plus \$40.00 per hour or partial hour

³ Plus \$101.00 Flat Fee