



Texas DIR Contract #DIR-CPO-4437

Category	Subcategory	MISCELLANEOUS/OPTIONAL MFD Products/Services	Part Number	MSRP	DIR Customer Discount	Customer Purchase Price EACH/Unit
Services	Professional Services	On-Site Training (hourly rate) Additional Operator Training	6138B068AA	\$254.00	35.00%	\$166.34
Services	Professional Services	On Demand Service. Offered on a per call basis; Monday through Friday 5:00pm - 8:30am, Saturday, Sunday and Holidays 24 hours - on select models only. *Available in select Markets.	6138B083AA	\$384.60- \$538.45	35.00%	\$251.88 - \$352.62
Services	Professional Services	Contracted After Hours Service. Available for a monthly up-front fee; 24 hour support 5,6, or 7 days/week on select models only; Reduced costs for additional units. *Available in select Markets	6138B094AA	\$2,307.75- \$3,077.00/mo	35.00%	\$1,511.25 - \$2,015.05/mo
Services	Professional Services	Third Party Equipment pick up and disposal. Based upon machine type, size, and logistics necessary.	6138B084AA	\$538.45- \$1,384.60	35.00%	\$352.63-\$906.74
Services	Professional Services	Equipment Relocation. De-installation of the device, transportation to the new location, and re-installation of the device at the new location.	6138B015AA	\$230.76- \$2,769.40/ Device	35.00%	\$151.13 - \$1813.61 /Device
Services	Professional Services	Emergency/After Hours Service Calls	6138B085AA	\$230.76	35.00%	\$151.12/hr
Services	Professional Services	Supplemental Accessory Install. Per incident.	6138B065AA	\$307.70	35.00%	\$201.51
Services	Professional Services	Dealer supplied Hard Disk Drive Erase Service- on demand (to be purchased any time)	6138B453AA	\$719.00	35.00%	\$470.86
Services	Professional Services	Dealer supplied Hard Disk Drive Erase Service- lease (to be purchased at the time of ordering new equipment)	6138B454AA	\$719.00	35.00%	\$470.86
imagePRESS V1000						
Services	Professional Services	Inspection Unit-B1 Installation and Training Professional Services	4181C012AA	\$43,000.00	35.00%	\$28,159.63
VarioPrint DP Installation Fees						
Services	Professional Services	VARIOPRINT DP INSTALL PACK. Install Pack is required with every order and includes Standard Delivery and installation of the base engine and accessories sold and delivered with the base engine. Stair Charges - First 10 steps included in Standard Delivery.	2246V635	\$2,679.00	12.50%	\$2,361.58
Services	Professional Services	HIGH VOLUME CONNECTIVITY OVER 80PPM	2368V118	\$132.00	12.12%	\$116.87



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Services	Professional Services	VARIOPRINT DP OPERATOR TRAINING. Operator training is required with the sale of each VarioPrint DP. Operator Training is a 1-day class delivered by CSA Customer Trainers. This includes basic engine and PRISMAsync training.	2195V020	\$2,393.00	30.00%	\$1,687.56
Color Management Training						
Services	Color Management Training	BASIC COLOR MANAGEMENT TRAINING	2954V860	\$2,095.00	0.00%	\$2,095.00
Services	Color Management Training	ADVANCED COLOR MANAGEMENT TRAINING	1481V475	\$2,640.00	0.00%	\$2,640.00
EFI Professional Services						
Services	EFI Professional Services	Fiery JobFlow Customization Services - remote	7968A832AA	\$1,855.00	0.00%	\$1,855.00
Services	EFI Professional Services	Fiery Services Hourly except XF - remote	7968A833AA	\$232.00	0.00%	\$232.00
Services	EFI Professional Services	EFI Prof Services Daily Rate Onsite Training	7968A834AA	\$2,575.00	0.00%	\$2,575.00
Services	EFI Professional Services	EFI Prof Services Additional Days	7968A835AA	\$1,545.00	0.00%	\$1,545.00

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Services	VarioPrint 6000 Services	INSTALL PACK VP6000: COVERS DELIVERY AND INSTALLATION	2401V944	\$5,700.00	0.00%	\$5,700.00
Services	VarioPrint 6000 Services	VarioPrint 6000 Key Operator training by Client Education Specialist. VarioPrint 6000 Key Operator training by Client Education Specialist is required with every order. Provides customers with up to two (2) days of Key Operator training support for VarioPrint 6000 printers delivered by a local Client Education Specialist. Special applications or complex implementations may require additional training days as outlined in the Plan of Approach. Contact your local Pre-sales Systems Analyst to confirm the number of units required for individual opportunities. Education Services are consumed at the time of installation or within 30 days of the order date, whichever comes first (i.e. cannot be banked for future use). Please utilize the Subscription Support Services packages for opportunities that require prepaid support (i.e. banked support time).	2375V279	\$3,360.00	0.00%	\$3,360.00
Additional VarioPrint 6000+ Series Monthly Maintenance Charges						
Services	Professional Services	High Capacity Stacker 2.1 with Top Cover-B2 Monthly Maintenance Charge	6267B002AA	\$184.62	35.00%	\$120.90



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Services	Professional Services	High Capacity Stacker 2.1 with Set Finisher-B2 Monthly Maintenance Charge	6267B005AA	\$276.92	35.00%	\$181.35
Services	Professional Services	Paper Input Module Optional B1 Monthly Maintenance Charge	2429C010AA	\$184.62	35.00%	\$120.90
Services	Professional Services	Paper Input Module Optional A1 (350 x 500 mm support) Monthly Maintenance Charge	8221B033AA	\$184.62	35.00%	\$120.90
Services	Professional Services	Media Enhancement Module Monthly Maintenance Charge	2429C006AA	\$307.70	35.00%	\$201.50
Services	Professional Services	DP Link Monthly Maintenance Charge	5407B001AA	\$30.77	35.00%	\$20.15



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Additional Service Options*						
Services	Professional Services	Base monthly charge for additional shift coverage 2 x 5 (2 shifts of 8 hrs x 5 days a week)	6138B088AA	\$466.15	35.00%	\$305.27
Services	Professional Services	Base monthly charge for additional shift coverage 3 x 5 (3 shifts of 8 hrs x 5 days a week)	6138B089AA	\$932.35	35.00%	\$610.55
Services	Professional Services	Base monthly charge for additional shift coverage 1 x 7 (1 shift of 8 hrs x 7 days a week)	6138B090AA	\$466.15	35.00%	\$305.27
Services	Professional Services	Base monthly charge for additional shift coverage 2 x 7 (2 shifts of 8 hrs x 7 days a week)	6138B091AA	\$932.35	35.00%	\$610.55
Services	Professional Services	Base monthly charge for additional shift coverage 3 x 7 (3 shifts of 8 hrs x 7 days a week)	6138B092AA	\$1,398.50	35.00%	\$915.82

Additional Service NOTE: There is a "call-out" charge of \$150 per incident (in addition to the base monthly charge) for all additional shift coverage plans above.
 Additional shift coverage is subject to availability and must be approved by local field service management prior to contracting.
 Existing sites with 7 x 24 coverage, may apply a 50% discount; no "call out" charge will be assessed.

Category	Subcategory	Additional Labor Components				
Services	Professional Services	Additional End User Training Cost by Hours	6138B093AA	\$321.55	35.00%	\$166.34
Services	Professional Services	Additional Advanced / IT Training Cost by Hours	6138B087AA	\$321.55	35.00%	\$166.34
Services	Professional Services	Additional IT Support by Hours	6138B086AA	\$321.55	35.00%	\$166.34
Percentage Increase in Service Rate by Service Zone.						
*ALL Travel Expenses Must Be Pre-Approved By Customer						
Services	Professional Services	Percentage Increase for Rural Zone (50+ miles from closet Servicing Dealer)	6138B096AA	N/A	N/A	25.00%
Services	Professional Services	Percentage Increase for Remote Zone (areas inaccessible via road from any servicing dealer regardless of distance)	6138B095AA	N/A	N/A	25.00% ¹
Moving Charges by Zone						
Services	Professional Services	Zone 2 (up to 50 miles from original location)	6138B097AA	N/A	N/A	\$101.00 ²
Services	Professional Services	Zone 3 (50+ miles from original location) - per mile fee	6138B098AA	N/A	N/A	\$1.00 ³



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¹ Plus Travel

² Plus \$40.00 per hour or partial hour

³ Plus \$101.00 Flat Fee