



Texas DIR Contract #DIR-CPO-4437

Category	Subcategory	MISCELLANEOUS/OPTIONAL MFD Products/Services	Part Number	MSRP	DIR Customer Discount	Customer Purchase Price EACH/Unit
		On-Site Training (hourly rate) Additional Operator Training	6138B068AA	\$254.00	35.00%	\$166.34
		On Demand Service. Offered on a per call basis; Monday through Friday 5:00pm - 8:30am, Saturday, Sunday and Holidays 24 hours - on select models only. *Available in select Markets.	6138B083AA	\$384.60- \$538.45	35.00%	\$251.88 - \$352.62
		Contracted After Hours Service. Available for a monthly up-front fee; 24 hour support 5,6, or 7 days/week on select models only; Reduced costs for additional units. *Available in select Markets	6138B094AA	\$2,307.75- \$3,077.00/mo	35.00%	\$1,511.25 - \$2,015.05/mo
		Third Party Equipment pick up and disposal. Based upon machine type, size, and logistics necessary.	6138B084AA	\$538.45- \$1,384.60	35.00%	\$352.63-\$906.74
		Equipment Relocation, De-installation of the device, transportation to the new location, and re-installation of the device at the new location.	6138B015AA	\$230.76- \$2,769.40/ Device	35.00%	\$151.13 - \$1813.61 /Device
		Emergency/After Hours Service Calls	6138B085AA	\$230.76	35.00%	\$151.12/hr
		Supplemental Accessory Install. Per incident.	6138B065AA	\$307.70	35.00%	\$201.51
		Dealer supplied Hard Disk Drive Erase Service- on demand (to be purchased any time)	6138B453AA	\$719.00	35.00%	\$470.86
		Dealer supplied Hard Disk Drive Erase Service- lease (to be purchased at the time of ordering new equipment)	6138B454AA	\$719.00	35.00%	\$470.86
imagePRESS V1000						
		Inspection Unit-B1 Installation and Training Professional Services	4181C012AA	\$43,000.00	35.00%	\$28,159.63
VarioPrint DP Installation Fees						
		VARIOPRINT DP INSTALL PACK. Install Pack is required with every order and includes Standard Delivery and installation of the base engine and accessories sold and delivered with the base engine. Stair Charges - First 10 steps included in Standard Delivery.	2246V635	\$2,679.00	12.50%	\$2,361.58
		HIGH VOLUME CONNECTIVITY OVER 80PPM	2368V118	\$132.00	12.12%	\$116.87
		VARIOPRINT DP OPERATOR TRAINING. Operator training is required with the sale of each VarioPrint DP. Operator Training is a 1-day class delivered by CSA Customer Trainers. This includes basic engine and PRISMASync training.	2195V020	\$2,393.00	30.00%	\$1,687.56
Color Management Training						
		BASIC COLOR MANAGEMENT TRAINING	2954V860	\$2,095.00	0.00%	\$2,095.00
		ADVANCED COLOR MANAGEMENT TRAINING	1481V475	\$2,640.00	0.00%	\$2,640.00
EFI Professional Services						
		Fiery JobFlow Customization Services - remote	7968A832AA	\$1,800.00	0.00%	\$1,800.00
		Fiery Services Hourly except XF - remote	7968A833AA	\$225.00	0.00%	\$225.00
		EFI Prof Services Daily Rate Onsite Training	7968A834AA	\$2,500.00	0.00%	\$2,500.00
		EFI Prof Services Additional Days	7968A835AA	\$1,500.00	0.00%	\$1,500.00

Category	Subcategory	MISCELLANEOUS/OPTIONAL MFD Products/Services	Part Number	MSRP	DIR Customer Discount	Customer Purchase Price EACH/Unit
		INSTALL PACK VP6000: COVERS DELIVERY AND INSTALLATION	2401V944	\$5,700.00	0.00%	\$5,700.00
		VarioPrint 6000 Key Operator training by Client Education Specialist. VarioPrint 6000 Key Operator training by Client Education Specialist is required with every order. Provides customers with up to two (2) days of Key Operator training support for VarioPrint 6000 printers delivered by a local Client Education Specialist. Special applications or complex implementations may require additional training days as outlined in the Plan of Approach. Contact your local Pre-sales Systems Analyst to confirm the number of units required for individual opportunities. Education Services are consumed at the time of installation or within 30 days of the order date, whichever comes first (i.e. cannot be banked for future use). Please utilize the Subscription Support Services packages for opportunities that require prepaid support (i.e. banked support time).	2375V279	\$3,360.00	0.00%	\$3,360.00
Additional VarioPrint 6000+ Series Monthly Maintenance Charges						
		High Capacity Stacker 2.1 with Top Cover-B2 Monthly Maintenance Charge	6267B002AA	\$184.62	35.00%	\$120.90
		High Capacity Stacker 2.1 with Set Finisher-B2 Monthly Maintenance Charge	6267B005AA	\$276.92	35.00%	\$181.35
		Paper Input Module Optional B1 Monthly Maintenance Charge	2429C010AA	\$184.62	35.00%	\$120.90
		Paper Input Module Optional A1 (350 x 500 mm support) Monthly Maintenance Charge	8221B033AA	\$184.62	35.00%	\$120.90
		Media Enhancement Module Monthly Maintenance Charge	2429C006AA	\$307.70	35.00%	\$201.50
		DP Link Monthly Maintenance Charge	5407B001AA	\$30.77	35.00%	\$20.15

Category	Subcategory	MISCELLANEOUS/OPTIONAL MFD Products/Services	Part Number	MSRP	DIR Customer Discount	Customer Purchase Price EACH/Unit
Additional Service Options*						
		Base monthly charge for additional shift coverage 2 x 5 (2 shifts of 8 hrs x 5 days a week)	6138B088AA	\$466.15	35.00%	\$305.27



Texas DIR Contract #DIR-CPO-4437

		Base monthly charge for additional shift coverage 3 x 5 (3 shifts of 8 hrs x 5 days a week)	6138B089AA	\$932.35	35.00%	\$610.55
		Base monthly charge for additional shift coverage 1 x 7 (1 shift of 8 hrs x 7 days a week)	6138B090AA	\$466.15	35.00%	\$305.27
		Base monthly charge for additional shift coverage 2 x 7 (2 shifts of 8 hrs x 7 days a week)	6138B091AA	\$932.35	35.00%	\$610.55
		Base monthly charge for additional shift coverage 3 x 7 (3 shifts of 8 hrs x 7 days a week)	6138B092AA	\$1,398.50	35.00%	\$915.82

Additional Service NOTE: There is a "call-out" charge of \$100 per incident (in addition to the base monthly charge) for all additional shift coverage plans above.
 Additional shift coverage is subject to availability and must be approved by local field service management prior to contracting.
 Existing sites with 7 x 24 coverage, may apply a 50% discount; no "call out" charge will be assessed.

Category	Subcategory	Additional Labor Components				
		Additional End User Training Cost by Hours	6138B093AA	\$321.55	35.00%	\$166.34
		Additional Advanced / IT Training Cost by Hours	6138B087AA	\$321.55	35.00%	\$166.34
		Additional IT Support by Hours	6138B086AA	\$321.55	35.00%	\$166.34
Percentage Increase in Service Rate by Service Zone.						
*ALL Travel Expenses Must Be Pre-Approved By Customer						
		Percentage Increase for Rural Zone (50+ miles from closet Servicing Dealer)	6138B096AA	N/A	N/A	25.00%
		Percentage Increase for Remote Zone (areas inaccessible via road from any servicing dealer regardless of distance)	6138B095AA	N/A	N/A	25.00% ¹
Moving Charges by Zone						
		Zone 2 (up to 50 miles from original location)	6138B097AA	N/A	N/A	\$101.00 ²
		Zone 3 (50+ miles from original location) - per mile fee	6138B098AA	N/A	N/A	\$1.00 ³

¹ Plus Travel
² Plus \$40.00 per hour or partial hour
³ Plus \$101.00 Flat Fee