



## PUTTING PEOPLE FIRST

To keep pace in this age of digital transformation, companies must adopt new technologies and business processes or risk falling behind. Canon can help with state-of-the-art business solutions; reliable, proven technologies; an award-winning, customer-first support network; and a dedicated, nationwide team of experts.

## LEADERSHIP

### HIGH PERFORMANCE AND RELIABILITY

Several Canon product lines have been recognized for their *award-winning performance* and deliver impressive reliability, efficiency, and built-in *security features*\* to help you manage and protect your data. And GENUINE parts and supplies help keep Canon devices running smoothly, producing high-quality results time and time again.



### MARKET SHARE LEADER

According to IDC, Canon enjoys the Number One position in the A3 Total, A3 Color, and A3 Monochrome segments, with the highest market share relative to all competitors measured.\*

**#1 IN A3 TOTAL, A3 COLOR, AND A3 MONOCHROME**

### KYOSEI

Through its corporate philosophy of *Kyosei*, Canon strives to help protect the environment with its energy-efficient technologies and strong focus on preserving environmental resources.

**CLICK HERE  
To Learn More  
About Kyosei**

## INNOVATION

### PATENTS

For 35 consecutive years, Canon Inc. has been among the top five companies granted U.S. patents, with the latest number at 3,225.\*\*

**3,225 PATENTS GRANTED IN 2020**



### PRODUCTS AND SOLUTIONS

Whether a small workgroup or a global organization, Canon offers powerful, integrated solutions.



#### Business Products

Multifunction Printers

Copiers

Scanners

Software

Photo Production Printers

Production Printers

Large-Format Printers

Projectors

Security Cameras

Consumables



#### Solutions

Cloud Services

Device Management

Document Capture and Distribution

Information Management and Workflow

Mobile and Remote User Solutions

Output Management

Professional Services

Security Solutions

\*Source: IDC U.S. Quarterly Hard Copy Peripherals Tracker, 2020 Q4. (February 7, 2021)

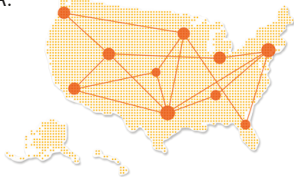
\*\*Source: IFI CLAIMS® Patent Services, 2020 Top U.S. Patent Recipients. (January 7, 2021)

\*Canon products offer certain security features, yet many variables can impact the security of your devices and data. Canon does not warrant that use of its features will prevent security issues. Nothing herein should be construed as legal or regulatory advice concerning applicable laws; customers must have their own qualified counsel determine the feasibility of a solution as it relates to regulatory and statutory compliance.

# PARTNERSHIP

## STRONG SUPPORT NETWORK

Of the many companies in the U.S. that offer business products and solutions, a majority proudly represents Canon. In fact, Canon U.S.A. has been partners with over 40% of its dealers for more than 25 years.



## 100% U.S.-BASED CALL CENTER STAFF (FOR PRODUCTS DESIGNED PRIMARILY FOR BUSINESS USE)

Over 1,100<sup>■</sup> highly-trained and dedicated Canon employees make up Canon's Technical Support Center, Engineering, and Field Support teams. Working from multiple locations across the U.S., Canon's technical



business solutions experts utilize state-of-the-art technology, such as Canon's Virtual Presence, to provide customers with outstanding service and support.

■ Canon U.S.A., Inc. personnel records as of March 2021.

◆ Based on certifications earned by dealer personnel as tracked by Canon U.S.A.'s Learning Management System (as of March 31, 2021).

## REGISTERED TECHNICIANS

Canon is all about uptime. Its highly trained service technicians are here to support you when you need it.

OVER **7,500**   
**CANON CERTIFIED**  
**FIELD PERSONNEL\***

## CUSTOMIZED SERVICES

Streamline business/workflow processes and help improve efficiency with Canon's customized solutions.



### Canon Digital Imaging Solutions

Transform organizations through digitization and leading technology.



### Canon Managed Document Services

Help achieve business goals for cost reduction, document accessibility, and support.



### Canon Financial Services

Provide lease financing solutions and customer service excellence to Canon customers.

Canon offers amazing technology and a network of dedicated professionals standing ready to work with you. With the best of both worlds, **Canon is the natural partner for business.**



For more information on how Canon business systems can help you create the future, visit:

 [USA.CANON.COM](http://USA.CANON.COM)



# Canon

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