Canon started as a small camera company in 1937 and has since become an international leader of digital imaging solutions in the consumer, business-to-business, and industrial sectors, with millions of satisfied customers worldwide.

With its innovative, reliable technologies; an award-winning, U.S.-based customer service and support network; and its harmonious philosophy of Kyosei, which centers on sustaining society and the environment, it’s easy to see why Canon is the natural partner for your business.
TRUST

PEOPLE RELY ON YOU. YOU CAN COUNT ON CANON. DEPENDABLE.
Put your trust in Canon. Canon’s long-term market presence, leading-edge products, and solid financial performance make it a truly dependable partner.

**INDUSTRY-LEADING COMPANY**
A Fortune 500 company since 1995, Canon is noted for its financial stability and steady profitability.

**$35.6 BILLION IN NET SALES (2018)**

**GLOBALLY DIVERSIFIED**
Canon offers a diverse portfolio of outstanding products and services. From input to output, Canon is the trusted brand in many industries.

**HIGH PERFORMANCE AND RELIABILITY**
Several Canon product lines have been recognized for their award-winning performance and deliver impressive reliability and efficiency. And with GENUINE® parts and supplies, Canon devices can keep running smoothly, producing high-quality results time and time again.

**U.S. MARKET PRESENCE**
Over 80 years ago, Canon started its business. In 1955, it entered the American market, establishing its first branch in New York City.

**80+ YEARS**

**MARKET SHARE**
Canon enjoys the Number One position in the A3 Total, A3 Color, and A3 Monochrome segments, with the highest market share relative to all competitors measured.

**#1 IN A3 TOTAL, A3 COLOR, AND A3 MONOCROME**

**KYOSEI**
You can feel good about partnering with Canon. Through its corporate philosophy of Kyosei, Canon strives to bring value to society by helping to protect the environment and improving human health and well-being.

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* Source: Canon results for the Fourth Quarter and FY ended December 31, 2018 (January 30, 2019)
** Source: IDC U.S. Quarterly Hardcopy Peripherals Tracker, 2018 Q4 (February 8, 2019)
YOU HAVE IDEAS. WE GIVE THEM LIFE.

INNOVATIVE.
Partner with Canon. Innovation is part of Canon’s DNA. Combined with its broad-reaching experience and integrated solutions, Canon brings your vision to life.

RESEARCH AND DEVELOPMENT
Canon’s commitment to research and development has resulted in a continuing stream of outstanding, innovative technologies and products.

$2.9 BILLION 2018 ANNUAL R&D BUDGET*

PATENTS
For 33 consecutive years, Canon Inc. has been among the top five companies granted U.S. patents, with the latest number at 3,056.**

3,056 PATENTS AWARDED IN 2018

PRODUCTS AND SOLUTIONS
Whether a small workgroup or a global organization, Canon offers powerful, integrated solutions.

Business Products
- Multifunction Printers
- Copiers
- Scanners
- Software
- Photo Production Printers
- Production Printers
- Large-Format Printers
- Projectors
- Security Cameras
- Consumables

Solutions
- Cloud Services
- Device Management
- Document Capture and Distribution
- Information Management and Workflow
- Mobile and Remote User Solutions
- Output Management
- Professional Services
- Security Solutions

INDUSTRY SOLUTIONS
Canon knows your business and can provide solutions that can help boost operational efficiency, protect intellectual property, streamline compliance efforts, and reduce costs.

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STRATEGIC PARTNERSHIPS
Committed to expanding its portfolio of innovative solutions, Canon has forged more than 300 strategic partnerships, including those with NT-Ware, Nuance, Therefore™, Box, mxHero, IRIS, and others.

300+ DEVELOPMENT PARTNERS

* Source: Canon results for the Fourth Quarter and FY ended December 31, 2018.
(January 30, 2019)

(January 8, 2019)
YOU HAVE QUESTIONS. WE HAVE ANSWERS. CONNECTED.
Stay connected with Canon. Nothing should stand between you and success. Canon’s powerful system of business partners, technicians, and support staff can help you every step of the way.

STRONG SUPPORT NETWORK
Of the many companies in the U.S. that offer business products and solutions, a majority proudly represents Canon.

NATIONWIDE LOCATIONS
With 1,200 locations across the U.S., you can easily learn about and experience Canon products and solutions.

1,200+ SALES AND SERVICE LOCATIONS

U.S.-BASED SUPPORT
Get the backing you need from a team of highly trained Canon employees working from state-of-the-art centers located on the east and west coasts. Canon’s technical business solutions experts are committed to outstanding customer service.

REGISTERED TECHNICIANS
Canon is all about uptime. Its highly trained service technicians are here to support you when you need it.

OVER 10,000 CANON CERTIFIED FIELD PERSONNEL*

MOBILE SOLUTIONS
You’re always on the go, and Canon gives you ways to connect from wherever you are. Canon Cloud Services can help you manage your devices and maximize your productivity.

CUSTOMIZED SERVICES
Streamline your business/workflow processes while increasing their efficiency with Canon’s customized solutions.

- **Canon Information and Imaging Solutions, Inc.**
  Transform organizations through digitization and leading technology.

- **Canon Managed Document Services**
  Help achieve business goals for cost reduction, document accessibility, and support.

- **Canon Financial Services**
  Provide lease financing solutions and customer service excellence to Canon customers.

*Based on certifications earned by dealer personnel as tracked by Canon U.S.A’s Learning Management System (as of December 2017 snapshot).