Amazing technology and the experts behind it can help keep your business growing

Canon started as a small camera company in 1937 and has since become an international leader of digital imaging solutions in the consumer, business-to-business, and industrial sectors, with millions of satisfied customers worldwide.

With its innovative, reliable technologies; an award-winning, U.S.-based customer service and support network; its dedicated team of experts; and its harmonious philosophy of Kyosei, which centers on sustaining society and the environment, it’s easy to see why Canon is the natural partner for your business.
PEOPLE RELY ON YOU. YOU CAN COUNT ON CANON. DEPENDABLE.
Put your trust in Canon. Canon’s long-term market presence, innovative technologies, and solid financial performance help make it a truly dependable partner.

**INDUSTRY-LEADING COMPANY**
A Fortune 500 company since 1995, Canon is noted for its financial stability and steady profitability.

**$32.6 BILLION**
IN NET SALES (2019)*

**GLOBALLY DIVERSIFIED**
Canon offers a diverse portfolio of outstanding products and services. From input to output, Canon is a trusted brand in many industries.

**INTERNET SALES (2019)**

**HIGH PERFORMANCE AND RELIABILITY**
Several Canon product lines have been recognized for their award-winning performance and deliver impressive reliability, efficiency, and built-in security features to help you manage and protect your data. And GENUINE parts and supplies help keep Canon devices running smoothly, producing high-quality results time and time again.

**U.S. MARKET PRESENCE**
Over 80 years ago, Canon started its business. In 1955, it entered the American market, establishing its first branch in New York City.

**80+ YEARS**

**MARKET SHARE LEADER**
According to IDC, Canon enjoys the Number One position in the A3 Total, A3 Color, and A3 Monochrome segments, with the highest market share relative to all competitors measured.**

**#1 IN A3 TOTAL, A3 COLOR, AND A3 MONOCROME**

**KYOSEI**
Through its corporate philosophy of Kyosei, Canon strives to help protect the environment with its energy-efficient technologies and strong focus on preserving environmental resources.

* Source: Canon results for the Fourth Quarter and FY ended December 31, 2019. (January 31, 2020)
** Source: IDC U.S. Quarterly Hard Copy Peripherals Tracker, 2019 Q4. (February 7, 2020)
YOU HAVE IDEAS. WE GIVE THEM LIFE.
INNOVATIVE.
**Partner with Canon.** Innovation is part of Canon’s DNA. Combined with its broad-reaching experience and integrated solutions, Canon brings your vision to life.

**RESEARCH AND DEVELOPMENT**
Canon’s commitment to research and development has resulted in a continuing stream of outstanding, innovative technologies and products.

**$2.7 BILLION**
**2019 ANNUAL R&D BUDGET**

**INDUSTRY SOLUTIONS**
Canon has a strong presence in many vertical markets, and its varied solutions can help boost operational efficiency, protect intellectual property, streamline compliance efforts, and reduce costs.

**PATENTS**
For 34 consecutive years, Canon Inc. has been among the top five companies granted U.S. patents, with the latest number at 3,548.

**3,548 PATENTS GRANTED IN 2019**

**PRODUCTS AND SOLUTIONS**
Whether a small workgroup or a global organization, Canon offers powerful, integrated solutions.

**BUSINESS PRODUCTS**
- Multifunction Printers
- Copiers
- Scanners
- Software
- Photo Production Printers
- Production Printers
- Large-Format Printers
- Projectors
- Security Cameras
- Consumables

**SOLUTIONS**
- Cloud Services
- Device Management
- Document Capture and Distribution
- Information Management and Workflow
- Mobile and Remote User Solutions
- Output Management
- Professional Services
- Security Solutions

**INDUSTRIES**
- Architectural, Engineering, and Construction
- Automotive
- Commercial Printing
- Education
- Financial Services
- Government
- Healthcare
- Legal
- Manufacturing
- Publishing
- Utilities

**PARTNERS**
Committed to expanding its portfolio of innovative solutions, Canon has forged more than 300 strategic partnerships, including those with NT-Ware, Kofax, Therefore™, Box, mxHero, IRIS, and others.

*This amount is 8.3% of Net Sales. Source: Canon results for the Fourth Quarter and FY ended December 31, 2019. (January 31, 2020)*

**Source:** IFI CLAIMS® Patent Services, 2019 Top U.S. Patent Recipients. (January 7, 2020)
YOU HAVE QUESTIONS. WE HAVE ANSWERS.
CONNECTED.
Stay connected with Canon. Nothing should stand between you and success. Canon’s powerful system of business partners, technicians, and support staff can help you every step of the way.

**STRONG SUPPORT NETWORK**

Of the many companies in the U.S. that offer business products and solutions, a majority proudly represents Canon. In fact, Canon U.S.A. has been partners with over 30% of its dealers for more than 25 years.

**REGISTERED TECHNICIANS**

Canon is all about uptime. Its highly trained service technicians are here to support you when you need it.

**OVER 8,000 CANON CERTIFIED FIELD PERSONNEL**

**NATIONWIDE LOCATIONS**

With over 1,500 locations across the U.S.,* you can easily learn about and experience Canon products and solutions.

**1,500+ SALES AND SERVICE LOCATIONS**

**U.S.-BASED SUPPORT**

Get the backing you need from over 1,300* highly-trained and dedicated Canon employees who make up Canon’s Technical Support Center, Engineering, and Field Support teams. Working from state-of-the-art centers located on the east and west coasts,* Canon’s technical business solutions experts are committed to outstanding customer service.

**MOBILE SOLUTIONS**

You’re always on the go, and Canon gives you ways to connect from wherever you are. Canon cloud services can help you manage your devices and maximize productivity.

**CUSTOMIZED SERVICES**

Streamline your business/workflow processes and help improve efficiency with Canon’s customized solutions.

- **Canon Information and Imaging Solutions, Inc.**
  Transform organizations through digitization and leading technology.

- **Canon Managed Document Services**
  Help achieve business goals for cost reduction, document accessibility, and support.

- **Canon Financial Services**
  Provide lease financing solutions and customer service excellence to Canon customers.

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* Source: Based on the number of current Authorized Dealers in Canon’s support system database.
* Canon U.S.A, Inc. personnel records as of June 2020.
* Melville, NY, Irvine, CA.
* Based on certifications earned by dealer personnel as tracked by Canon U.S.A’s Learning Management System (as of June 2020 snapshot).
Canon offers amazing technology and a network of dedicated professionals working beside you every step of the way. With the best of both worlds, Canon is the natural partner for business.

For more information on how Canon business systems can help you create the future, visit:

USA.CANON.COM