Boost Competitiveness and Efficiency with Canon Managed Document Services

Office Technology Business Solutions
Our Print Infrastructure Is Not Optimally Efficient. This Limits Our Company’s Competitiveness.

There Is Little Awareness of Document-Related Expenses

Seemingly innocuous desktop printers can actually be high-cost-per-page options. Multiply these output costs by many users—and you can see why expenses get out of control.

A Mixed Fleet of Devices Is a Drain on the Enterprise

Over time, the numerous purchasing decisions of many different employees have left us with a fleet of inefficient print devices that is hard to manage and maintain.

Inefficient Document Processes Are Holding Back Both Employees and the Company

Staff tend to accept inefficient, unsecured document-related processes because near-term, pressing deadlines seem to outweigh any efforts spent trying to improve the system.

Resources Are Constantly Diverted Away from Our Core Business Functions

IT administration staff spend too much time responding to device issues as they occur. Having to manage bills from several print vendors has become a nuisance.

Constant service calls for minor issues—plus manual meter reads—are a waste of everyone’s time.

While we should be focusing on what we do best, we are stuck having to manage our fleet.

We are constantly behind the curve competitively because we are always stuck fixing problems.
Now We’ve Gained a Strategic Partner—Making Us More Competitive

Clear Reporting Enables Us to Right-Size, Reduce Costs, and Allocate Expenses

Because we can now measure usage, we can predict and control it.

Companies that have switched to Managed Document Services have reported reducing costs by an industry average of 30 percent.*

*Gartner Research

Accurate assessments of print activity have allowed us to consolidate and right-size our fleet.

Clear reporting enables us to identify and allocate both departmental and individual usage costs.

We’re prepared and equipped to identify further savings opportunities.

A Consistent, Easy-to-Manage Device Fleet Helps Boost Efficiencies Company-wide

Common, standardized platforms and processes reduce potential barriers to productivity and empower staff to perform at a higher level. Device management has been streamlined and simplified across the entire enterprise for our IT staff.

The fleet is optimized with targeted devices that are better utilized.

Large, intuitive, color touchscreens empower staff to be more independent and resourceful.

Our IT administrators appreciate the simple, cohesive software applications that help manage the entire fleet.

We Are Better Positioned to Succeed While Meeting Compliance Goals

By addressing document-related inefficiencies at a higher level, we’ve unlocked productivity for all. We’re now confident that processes meet our compliance and environmental goals. Managed Document Services companies report reducing carbon emissions by an average of 60 percent.*

*Photizo Group

Automated, intelligent document workflows help optimize our business processes.

Enforced authentication increases security and enables usage tracking.

We have reduced paper use, toner cartridges are recycled, and our fleet consumes less energy overall.

The MDS Engagement Improves Fleet Uptime and Simplifies Internal Staff Administration

The MDS team understands our core business processes. We leave fleet management to them so we can focus on running our business.

Enterprise-wide, our key decision makers know the MDS team is there when needed to provide effective, efficient solutions to help move our business forward.

Fewer—but higher quality—service calls. Increased device uptime and higher rate of first-call issue resolution.

Disruptions to our core business operations have become rare and minimal.

With single complete and accurate billing we are increasingly free to focus on our core business—what we do best.
**The Canon MDS Five-Step Methodology**
Implement office technology business solutions designed to help unleash stunning productivity, transform the user experience, and reduce costs.

1. **Discover and Analyze**
Examine your organization’s needs, looking at volume, usage patterns, and print sources.

2. **Design**
Create a plan based on your specific requirements that builds an optimal device environment and recommends improvements for your business processes.

3. **Deploy and Transition**
Implement your newly designed print environment and teach users best practices.

4. **Support and Manage**
Monitor and run your fleet to maximize uptime and ROI.

5. **Evaluate and Review**
Continually evaluate print environment to increase efficiency and optimize results.

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**Managed Document Services Engagements Comprehensively Overlap RUN Solutions Categories**

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<thead>
<tr>
<th>Discover, Analyze, and Design Services</th>
<th>Productivity</th>
<th>Security</th>
<th>Output Management</th>
<th>Document Distribution</th>
<th>Device</th>
<th>Usability</th>
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