

2018 FRANK AWARD WINNER

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"Best Production Print"  
**THE CANNATA REPORT**

33rd ANNUAL DEALER SURVEY



## Canon U.S.A. Wins 2018 Best Production Print Manufacturer of the Year Award

Each year, **The Cannata Report** conducts a national survey throughout the independent dealer channel to gather intelligence about best practices, business leaders, revenue performance, and manufacturers' performance. Results from the survey determine the winners of The Cannata Report's Annual "Frank" Awards, named after the organization's founder Frank Cannata. The winners of these awards were announced at The Cannata Report's 33rd Annual Awards & Charities Dinner in November.

The Cannata Report is among the leading intelligence resources for imaging reseller principals and senior executives across the business technology, managed services, and imaging industries. These awards celebrate excellence and achievement and honor major manufacturers, software providers, and leasing companies across nine categories within the business technology, office products, and imaging industry.

*"This award is truly a victory for our channel partners and testament to their exceptional support. Our imagePRESS technology will always be at the highest standard for quality and performance, but it's our channel partners who work with the end customers to get these systems sold, installed, and supported,"* said Canon U.S.A.'s Shinichi "Sam" Yoshida, Executive Vice President and General Manager for the Business Imaging Solutions Group.

In a joint statement, The Cannata Report's CEO Frank G. Cannata and Executive Vice President/Publisher CJ Cannata conveyed, *"The results of our recently released Annual Dealer Survey of independent dealers nationwide confirm that the 'ONE CANON' strategy is successful as Canon U.S.A, Inc. was selected as Best Production Print Manufacturer."*

For more information about Canon U.S.A.'s award-winning solutions and services, visit [www.usa.canon.com/Awards](http://www.usa.canon.com/Awards).

