



CANON AMERICAS
2016 | 2017



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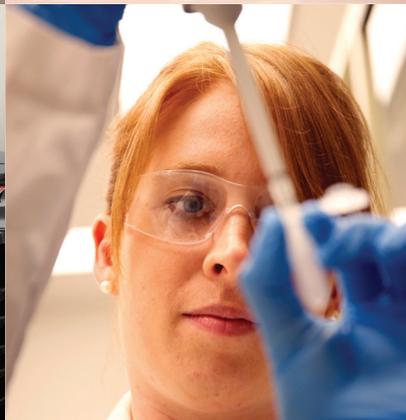
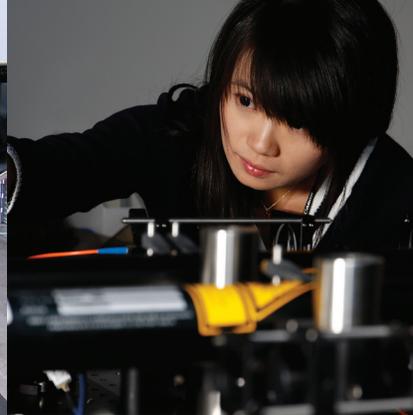
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OUR STRATEGIC APPROACH

DELIVER

outstanding customer experiences

EMPOWER

customers through customized services and connectivity

CREATE

responsive and time-saving input-to-output solutions

PROVIDE

best-in-class service and support

DISCOVER

new technologies and build partnerships that create new markets

ACROSS CANON AMERICAS, WE SEE IMPOSSIBLE, STRIVING TO EXPLORE THE LIMITLESS POTENTIAL OF THE IMAGE.

To be a leader in our high-tech and fast-paced world, Canon U.S.A. is taking a two-pronged approach. First, we are focused on achieving the No. 1 position in all of our core businesses by developing outstanding products that anticipate the needs of our markets.

Second, we are taking our expertise in imaging and applying it to new frontiers. We are combining technological innovation with human ingenuity to make the impossible possible. From connecting real and virtual space with 3D solutions to rapidly evaluating DNA to diagnose inherited conditions, this approach is designed to empower our customers and improve their lives.

The Canon Americas headquarters, located in Melville, NY, is one of the Canon Group's three regional headquarters worldwide, serving not only the United States, but all of the Americas. We are proud to say that we are expanding our efforts to reach growing markets, such as Latin America, with Canon products and solutions.

The Melville headquarters is taking on a growing role in Canon's global operations. For the first time in the history of the organization, all the research and

development, manufacturing, and marketing for Canon BioMedical, which oversees Canon's life sciences and molecular diagnostic businesses, is centered in the United States.

Since all Canon innovation is driven by the needs of our customers, we encourage our employees to express their creativity and focus on how we can provide unique solutions to our end users. As we build for the future, we are expanding our ability to provide even greater customer service and support.

As a world leader in digital imaging technologies, ranging from business and medical equipment to consumer and professional cameras, we are committed to helping build a sustainable environment through innovative, energy-efficient technologies and a longstanding dedication to conservation, education and science.

Our corporate philosophy of *Kyosei* — all people, regardless of race, religion or culture, harmoniously living and working together into the future — guides us in all we do. We strive to bring value to society, help protect the environment and help improve human health and well-being.



JOE ADACHI

Chairman and Chief Executive Officer
Canon U.S.A., Inc.



Digital SLR cameras for professional use



Digital cinema cameras



Digital video camcorders for professional use



Broadcast equipment



Ophthalmic equipment



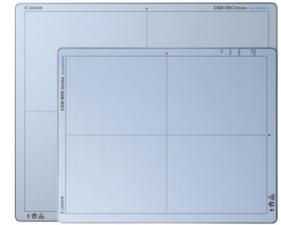
Displays for professional use



Professional photo inkjet printers



Interchangeable lenses



Digital radiography systems



Binoculars



Inkjet printers



Compact photo printers



Connect Station



Image scanners

HOME



Digital compact cameras



Compact system cameras



Digital SLR cameras



Digital camcorders



Large-format inkjet printers



Cloud-based document services



Small office/home office inkjet printers



Office multifunction devices



Toner cartridges



Solution software

OFFICE



Multimedia projectors



Calculators



Document scanners



Laser printers



Laser multifunction printers



Facsimile machines



3-D machine vision systems



Flatbed printers



Commercial photo printers



Network cameras



Mixed reality (MR) systems



Components



High-speed continuous-feed printers

INDUSTRY



Industrial cameras



Semiconductor lithography equipment



Vacuum thin-film deposition equipment

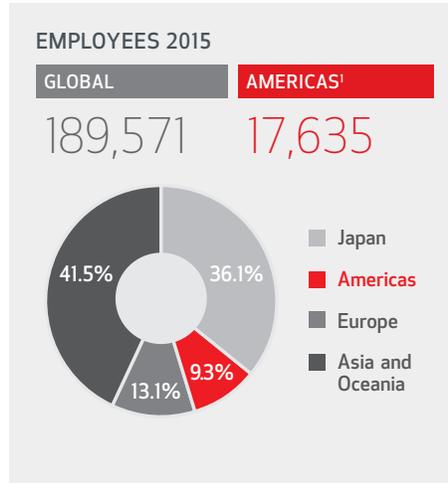
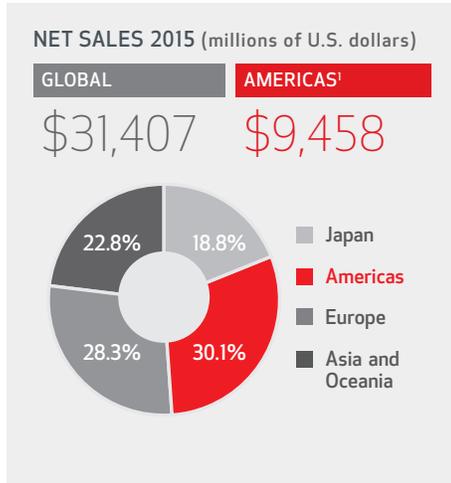


Flat panel display lithography equipment



Digital production printing systems

CANON AMERICAS IS A LEADING PROVIDER OF CONSUMER, BUSINESS-TO-BUSINESS, AND INDUSTRIAL DIGITAL IMAGING SOLUTIONS.



U.S. PATENTS 2015²

1. IBM	7,355
2. Samsung Electronics	5,072
3. CANON	4,134
4. Qualcomm	2,900
5. Google	2,835
6. Toshiba	2,627
7. Sony	2,455
8. LG Electronics	2,242
9. Intel	2,048
10. Microsoft	1,956

¹ Per Canon Inc. Fact Book 2016/2017

² Figures were based on preliminary data by IFI CLAIMS Patent Services, a U.S. research company specializing in patent information.

CANON AMERICAS LOCATIONS



CANON U.S.A., INC. HEADQUARTERS
New York
Established 1965

Headquarters for all Canon operations in North and South America.

CANON FINANCIAL SERVICES, INC.
New Jersey
Established 1979

Commercial lease financing for all Canon products.

CANON VIRGINIA, INC.
Virginia
Established 1985

Advanced manufacturing, engineering and product services.

ONYX GRAPHICS
Utah
Established 1989

End-to-end solutions for print production workflow.

VIRTUAL IMAGING, INC.
Florida
Established 1995

Diagnostic imaging solutions and medical systems integrator.

CANON ENVIRONMENTAL TECHNOLOGIES, INC.
Virginia
Established 1996

Toner cartridge recycling.

CANON INFORMATION TECHNOLOGY SERVICES, INC.
Virginia/New Mexico
Established 1998

Customer support and call center.

CANON NANOTECHNOLOGIES, INC.*
Texas
Established 2001

Research and development of next generation semiconductor lithography systems.

CANON U.S. LIFE SCIENCES, INC.
Maryland
Established 2002

Research and development of life science solutions.

CANON INFORMATION & IMAGING SOLUTIONS, INC.
New York
Established 2011

Business process automation solutions, professional services and software development services.

CANON BUSINESS PROCESS SERVICES, INC.
New York
Established 2013

Digital document technology and business process outsourcing services.

CANON SOLUTIONS AMERICA, INC.
New York
Established 2013

Business machines and related solutions and services.

CANON BIOMEDICAL
New York
Established 2015

Worldwide headquarters for Canon's biomedical business.

MAJOR OPERATIONAL SITES

- Americas Headquarters
- U.S. Regional Offices and Divisions
- Direct Sales Offices
- Americas Subsidiaries
- Canon Inc. Subsidiaries



CANON PANAMA, S.A.
Panama City
Established 1968
Product sales and marketing.



CANON CANADA INC.
Ontario
Established 1972
Product sales and marketing.

OCÉ DISPLAY GRAPHICS SYSTEMS INC.*

Vancouver
Established 2011
Color display graphics applications.



CANON do BRASIL INDÚSTRIA e COMÉRCIO LTDA.
São Paulo
Established 1974
Product sales and marketing.

OCÉ BRAZIL

São Paulo
Established 1990
Business machines and related solutions and services.

CANON INDÚSTRIA de MANAUS LTDA.*

Manaus
Established 2012
Digital camera manufacturing.



CANON MEXICANA, S. de R.L. de C.V.
Mexico City
Established 1978
Product sales and marketing.



CANON CHILE, S.A.
Santiago
Established 1994
Product sales and marketing.

* Canon Inc. Subsidiary

"Canon Cinema EOS cameras and lenses have changed the game completely."

GALE TATTERSALL \ DIRECTOR OF PHOTOGRAPHY \ LOS ANGELES, CA





CINEMA EOS CAMERAS & LENSES

Unprecedented freedom

Not only has the Canon Cinema EOS System made dramatic inroads in the film and TV industries since its introduction in 2011, it also holds a special place in Canon history.

Prior to its introduction, Canon U.S.A. played a pivotal role in the creation of Cinema EOS by requesting that Canon Inc. in Japan develop a new cinema camera aimed at meeting the needs of filmmakers. When Cinema EOS was launched in Hollywood, CA, it was the first global announcement made by Canon Inc. outside of Japan.

With a compact and lightweight design, Canon Cinema EOS Cameras and cinema lenses introduce a range of innovative shooting possibilities. Now, filmmakers can enter vantage points and spaces previously inaccessible to conventional cinema cameras. The system offers a broad product lineup to meet specific production needs.



EOS DIGITAL CAMERAS AND EF LENSES

Master every moment

Canon's EOS Digital SLR cameras continue to advance picture quality with proprietary Canon technology. Canon lenses, image sensors and image processors combine decades of photographic expertise with leading-edge digital technology. Amazing image quality and outstanding performance are just two of the many benefits photographers and videographers – from beginners to professionals – experience with Canon EOS digital cameras.

Select EOS cameras feature 4K and Full HD video capture and offer the enhanced image quality, smooth frame rates and adaptive exposure compensation necessary in professional movie-making tools. By shooting video with an EOS camera, it's simple to take advantage of the image quality and characteristics intrinsic to large sensor cameras which can result in richer, more detailed and more diverse images. The large sensor found in EOS cameras means more high-quality pixels plus the potential to shoot at higher ISO sensitivities without loss of detail.



4K REFERENCE DISPLAYS

A portable display for on-set production

From capture through post, Canon is changing the production workflow process. Designed to be used on-set or in the editing suite, these cutting-edge 4K reference displays provide cinema and television professionals with the ability to continually monitor and make adjustments as they shoot.

Users can instantly confirm focus and angle of view, and perform precise color adjustments. With a sleek design, advanced display functions and a variety of connectivity options, users can meet the most exacting production standards in virtually any environment.

Applications for the 4K reference display include on-set image evaluation, on-location "video villages," editorial, color grading, computer generated imaging (CGI), visual effects and animation.



COMPACT CAMERAS

The power to inspire

Unleash the power of high zoom, high performance and Canon's advanced technology. The PowerShot camera series packs incredible features and impressive picture quality into advanced, easy-to-use compact cameras.

The amazing PowerShot SX60 HS camera gives you the reach to capture it all with a 65x zoom. Whether you're capturing something up close or in the distance, you'll be able to get the shot you want with incredible zoom power. Select PowerShot models are also equipped with Full HD capability, built-in wireless connectivity and in-camera RAW conversion, giving you everything you need to capture inspiring images and video and share them with ease.

CANON CONNECT STATION

The center of your imaging world

Acting as a central hub for up to one terabyte of content in the home, Canon's unique photo-storage device allows you to quickly and easily save, view and share photos and videos, all from one single, accessible location. The Connect Station device makes worrying about which memory card or device your images are stored on a thing of the past. All your photos and videos can be easily imported from any NFC-enabled Canon cameras and camcorders.

CANON INKJET PRINTERS

Documenting vibrant memories

Canon inkjet printers enable the easy printing of beautiful, vibrant photos and crisp, easy-to-read text. They provide users with the convenience of performing printing tasks without the need for a computer, outputting photos and documents from cloud services via a compatible smartphone or tablet with the download of the Canon Camera Connect app.

Canon inkjet printers incorporate advanced features supporting ease of use and environmentally-conscious performance, including intuitive touch-screen operation and an ECO mode that contributes to energy and resource savings, while a variety of print content and applications add to printing enjoyment.

Canon's entire line of inkjet printers, from professional models to office and photo all-in-ones, deliver outstanding speed and quality.

“When printing photos, I love that I can expect a product that looks like it came from a pro lab.”

JEN CARREIRO \ OWNER + EDITOR + MAKER \ SOMETHINGTURQUOISE.COM \ LONG BEACH, CA
Canon is proud to have Jen Carreiro as a Canon Ambassador.



"Our partnership with Canon enables us to respond in a fast, cost-effective manner to our clients' diverse and ever-evolving needs."

CRAIG WILSON \ IT DIRECTOR \ WINTHROP & WEINSTINE, P.A. \ MINNEAPOLIS-ST. PAUL, MN





imageRUNNER ADVANCE PLATFORM

Advancing business productivity

Designed for a rapidly changing workplace, the imageRUNNER ADVANCE portfolio can help businesses increase productivity and optimize efficiency with powerful workflow solutions.

With a wide range of models, these multifunction devices and integrated solutions support small workgroups and large departments alike. The intelligent business platform can integrate seamlessly with Canon solutions and third-party software to provide powerful output options, document capture, information management and automated workflow solutions that can streamline daily business processes.

The platform supports mobile workflows, allowing workers to capture or print documents on the go. Easy-to-implement, multilayered solutions can help safeguard confidential information and enhance security compliance.



CANON INFORMATION & IMAGING SOLUTIONS (CIIS)

Optimizing business process

CIIS brings together Canon's renowned imaging technology and business know-how to produce innovative solutions for customers. The experts at CIIS can analyze business processes and then provide consultation and customized solutions that are designed to meet clients' specific needs, helping them become more productive while saving money.

With customers demanding more and more complex solutions, CIIS is positioned to leverage Canon's strengths while delivering a variety of solutions beyond Canon's existing core businesses.

By customizing existing applications and developing new solutions for specific needs, CIIS improves clients' processes and helps them gain efficiency and business knowledge, key areas for businesses to succeed in today's competitive and rapidly changing marketplace.

ENTERPRISE IMAGING PLATFORM

Streamlining workflow

The Enterprise Imaging Platform from CIIS helps integrate enterprise applications with electronic and paper documents.

EIP-based solutions can automate numerous document-intensive business processes, including procure-to-pay by extracting and utilizing key information from paper and digital documents, such as invoices and sales orders. The company's portfolio of business process solutions helps customers with inventory management automation, records management, print management and more.



PRODUCTION PHOTO INKJET

Changing the business of photo printing

The DreamLabo 5000 Inkjet Production Printer offers the retail photo printing and high-end print-on-demand markets optimal performance and productivity. Exceptional photo and text quality is achieved through the use of FINE (Full-photolithography Inkjet Nozzle Engineering) print-head technology. The printer's seven dye-based inks enhance the color gamut range for precise color control.

The printer offers an alternative to traditional silver halide processing and, in the case of a digital press business, it can provide a high premium-quality print to add to its product line.

Supporting the high-end printing needs of its customers, the DreamLabo 5000 offers clients innovative solutions to meet their photo printing needs. With an extensive selection of over 15 double-sided and single-sided media options, users will be able to offer a wide range of products.



PRODUCTION WORKFLOW SOLUTIONS

Adding value with PRISMA solutions

In today's landscape, printing professionals must boost production capacity, lower costs and increase profitability — all while delivering flawless results. Canon's PRISMAsync family of print servers and PRISMA suite of software solutions helps print professionals achieve just that.

The controllers efficiently and productively drive Canon and Océ sheetfed digital production presses. A robust range of features uniquely enables plan-ahead production and an innovative, quick and easy in-RIP G7 calibration method. The consistent, intuitive interface reduces operator mistakes and increases throughput.

The integration of the PRISMA suite of workflow solutions further streamlines and simplifies complex processes. From job submission, order and job management to preparation through professionally finished output, invoicing and reporting, PRISMA solutions can help save time, accelerate workflow and help reduce costs.



PRODUCTION SHEETFED DIGITAL PRESSES

Unleashing the full power of print

Canon's powerful and innovative lineup of print technologies and production solutions helps print professionals better meet customer needs and keep pace with changing markets.

The Océ VarioPrint 6000+ Series enables Canon to offer productive digital monochrome presses. Based on Océ Gemini Instant Duplex technology, this Perfecting Press series enables print operations to turn jobs around quickly, as well as enter new growth markets, such as digital book printing.

With the imagePRESS Series, Canon provides outstanding full-color digital print performance. Designed for commercial and in-house print environments, the series delivers high productivity driven by its dual fusing technology for all imagePRESS VP models, exemplary image quality with its unique gloss optimization technology, broad media choices, a variety of workflow solutions and proven inline finishing options.

"Canon partners with their customers to help push the edge on the marketplace."

AL CARRERO \ FOUNDER & CO-OWNER, HUDSON PRINTING \ MACEDONIA, OH



"The picture quality of Canon is second to none and the angle tool greatly reduces my install time. Canon's tech support is top notch."

MARK WOODWORTH \ PRESIDENT, MCKINNEY SECURITY SYSTEMS \ PLANO, TX





NETWORK CAMERAS

Commitment to advancing safety, security

Canon is using its digital imaging expertise to create high-performance network cameras that meet the applications of a wide range of markets, including city surveillance, critical infrastructure and financial institutions.

The cameras integrate advanced core lens, sensor and image processing technologies to deliver video with superb detail, vital color information, and exceptional low-light performance.

Together with two new members of the Canon Group – Axis Communications, a leader in the network security industry that invented the first network camera in 1996, and Milestone Systems, a world-leading provider of open platform video management software – Canon is poised to become an even stronger force in the network video surveillance market.



BROADCAST LENSES

Building upon a rich tradition

For many years, Canon broadcast television lenses have been on the front lines at major sporting and news events, helping to bring amazing, high-quality images into living rooms around the world.

Canon's first broadcast television lens, the Field Zoom IF-1, was developed in 1958 and featured a 6.7x zoom range, the highest in the industry at the time.

Today, Canon continues to expand its broadcast lens manufacturing and is deeply immersed in all aspects of 4K Ultra HD (4K UHD) and High Dynamic Range (HDR) production. Canon is actively pursuing 8K technologies and made a breakthrough development with the introduction of the first 8K lens in 2009. Since then, Canon has produced second- and third-generation 8K lenses, representing the pinnacle in contemporary optical design.



CANON MULTI-PURPOSE CAMERAS

High definition in extremely low light

Offering high-quality video and flexible expandability, Canon's Multi-Purpose cameras are ideal for a wide range of applications, including television, nature and wildlife, documentary production, security and law enforcement.

The ME20F-SH Multi-Purpose Camera features a 2.2 mega-pixel, high sensitivity 35mm full frame CMOS sensor capable of up to an equivalent of 4,560,000 ISO, helping users to shoot crisp, clean high definition full-color video in extreme low light conditions. The ME200S-SH Multi-Purpose Camera features the same Super 35mm CMOS sensor and Dual Pixel CMOS AF (Auto-Focus) technology used in our Cinema EOS cameras, and delivers an outstanding balance of image quality and sensitivity. Both cameras' modular design and versatile connectivity make them easy to incorporate into a variety of camera systems, and use in a wide range of professional video production applications.



RadPRO® DIGITAL RADIOGRAPHY PRODUCTS

Providing diagnostic imaging

Canon Inc. introduced the world's first digital radiography detector in 1997. And since 1995, Virtual Imaging, Inc., a Canon company, has collaborated with hospitals, imaging centers, private physician offices, government organizations, and veterinary practices to provide them with the latest in digital radiography technology.

Virtual Imaging products support customers with a commitment to providing high-value, cost-effective imaging solutions and services. Whether you have a high-volume hospital, outpatient facility, or private practice, Virtual Imaging's RadPRO¹ Digital Radiography Solutions produce outstanding images for even the most demanding diagnostic environments. Equipped with proprietary Canon DR technology, RadPRO Digital Radiography Solutions are available in a variety of configurations, offering advanced features, along with the flexibility and ease of use to help improve workflow and reduce costs.

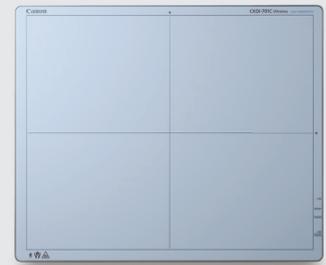
¹RadPRO products are sold by Virtual Imaging, Inc., a Canon company, and its authorized dealers.

OPHTHALMIC DIAGNOSTIC INSTRUMENTS

Providing outstanding image resolution and auto functionality

Canon is assisting ophthalmic professionals in obtaining outstanding retinal images simply and efficiently. Incorporating Canon's cutting-edge imaging technologies, our lineup of diagnostic ophthalmic equipment and software is achieving superb image quality at high resolutions in compact, lightweight designs.

Today, our equipment includes digital retinal cameras, both mydriatic and non-mydriatic, a fully automated ref-keratometer, an auto tonometer, as well as a suite of image management software.



DIGITAL RADIOGRAPHY DETECTORS

Seeing innovative diagnostic imaging

Canon has helped the healthcare industry rapidly transition from film-based X-ray systems with wet chemistry to more effective digital solutions.

Using our proprietary image sensor technology, our breakthrough digital flat-panel detectors produce high-resolution, high-quality diagnostic images with low radiation exposure to the patient. Lightweight, with large imaging areas, Canon digital radiography equipment is ideal for a wide range of radiographic applications.

Utilizing technology and solutions that can help accelerate exams and maintain productive workflows, healthcare professionals can attain a high level of performance and usability, and can accomplish more while providing quality care.

“...I have not discovered any (DR technology) to match the reliability and image quality of Canon DR technology!”

DUANE DZINGLE \ SENIOR DIRECTOR OF RADIOLOGY, MERCY MEDICAL CENTER \ CEDAR RAPIDS, IA



"As we move into new markets for rapid genetic testing, working with Canon will help accelerate our progress in the future."

PAUL LEM, M.D. \ CHIEF EXECUTIVE OFFICER, SPARTAN BIOSCIENCE, INC. \ ONTARIO, CANADA



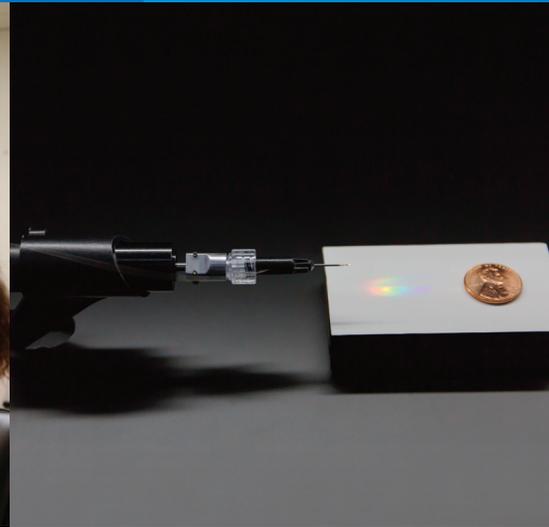
CANON BIOMEDICAL

Growing our biomedical business

Canon Americas headquarters in Melville, NY, serves as one of Canon's three regional headquarters around the globe, with the other headquarters in Tokyo and London. In this role, Canon U.S.A. is evolving from primarily a sales and marketing company to add more capabilities such as manufacturing and R&D.

The establishment of Canon BioMedical as Canon's worldwide headquarters for the biomedical business was a huge step in this direction. Canon BioMedical is developing, manufacturing and marketing life science research, products and solutions.

In September of 2015, Canon BioMedical launched the company's first commercial research products. Since this initial launch, Canon BioMedical has now released more than 240 products to the life sciences research market in the United States.



DIAGNOSTIC PRODUCTS

Rapid detection of Lyme disease

Canon BioMedical has entered into a multi-year, collaborative agreement with T2 Biosystems, Inc., a company that develops innovative diagnostic products. This collaboration will focus on the development of a novel diagnostic test panel to rapidly detect Lyme disease, a tick-borne bacterial infection that, if left untreated, can cause chronic joint inflammation, neurological disorders and cognitive defects.

Approximately 3.4 million tests are performed in the U.S. for Lyme disease each year, but the current diagnostic standard of care takes two to three weeks to provide results. Canon BioMedical believes this new technology has the potential to provide accurate diagnostic results in just hours instead of weeks, which may result in improved outcomes for patients while reducing the costs of treating this debilitating disease.

DNA ANALYSIS

Understanding genetic diseases

Canon BioMedical is focused on empowering the biomedical research and healthcare communities by developing, manufacturing and marketing innovative technologies and solutions, which will help enable clinicians and scientists to improve our health and advance science.

Research and development is being conducted to make it possible to more rapidly diagnose diseases related to cancer, metabolic disorders and pharmacogenetics. Complex tests are to be completed in just a few hours, lowering costs and making DNA testing accessible to more people.

Canon BioMedical has also invested in Spartan Bioscience, Inc., whose vision is to bring the power of DNA testing to everyone. Canon's investment funds the research and development of breakthrough technologies in genetic testing.

COLLABORATIVE RESEARCH

Minimally invasive medical care

Canon U.S.A.'s Healthcare Optics Research Laboratory, in collaboration with Massachusetts General and Brigham and Women's Hospitals, is dedicated to developing biomedical optical imaging and medical robotics technologies.

IMAGE-GUIDED THERAPY

Image-guided therapies can provide better outcomes by improving diagnostic accuracy and targeted treatment for diseased tissue. Research in this area includes a robotic device that assists interventions to reach anatomical targets with precision.

MINIATURE ENDOSCOPIC IMAGING

There are many places in the human body that endoscopes cannot access due to their size. Canon's innovative imaging and optics expertise is helping to create an ultraminiature endoscope that produces high-resolution images while enabling direct visualization of "hard to see" anatomies.

A parallel project includes robotic multipoint motion, which can potentially be applied in neurosurgery, orthopedics and laryngoscopy.



FINANCING SOLUTIONS

Supporting the financing needs of customers

As a leading financing source for all Canon Direct Sales Groups, Canon Authorized Dealers and Resellers in the U.S., Canon Financial Services, Inc. (CFS) supports the sale of Canon and Océ products, including multifunction devices, large-format printers, healthcare equipment, security and surveillance applications, professional cameras and lenses, and semiconductor equipment.

CFS works to develop innovative financing solutions that help businesses conserve working capital, overcome budget limitations, and easily manage equipment upgrades and add-ons. Inventory financing allows dealers to purchase Canon equipment with flexible terms that free up working capital and maximizes cash flow.

Ranked among the 50 largest equipment financing/leasing companies in the U.S. by the Monitor, CFS is based in Mt. Laurel, NJ, with several regional offices serving customers nationwide.

OUTSOURCING SERVICES

Improving operational efficiency

Canon offers a comprehensive portfolio of managed services for information and document management, business process outsourcing and specialty workforce services.

Canon Business Process Services, Inc. (CBPS) enables organizations to improve operational performance while reducing costs and risks. CBPS is a wholly owned subsidiary of Canon U.S.A., Inc. headquartered in New York City, and has received prestigious industry recognition for 10 consecutive years by the International Association of Outsourcing Professionals (IAOP) by being named a Global Outsourcing 100 Leader.

The Enterprise Managed Services Division of Canon Solutions America (EMSD) specializes in supporting the essential but non-core business functions of organizations. Programs include three elements: customized design, dedicated account teams, and innovative technology. EMSD designs transformative, scalable solutions that address financial, operational, and environmental goals, delivering results in cost reductions and performance improvements.

SALES, SERVICE AND SUPPORT

Creating unique customer solutions

Teams of experts throughout the Americas are dedicated to helping customers acquire the right technology, solutions and services for their organizations. From pre-sales analysis to post-sales support, our technical professionals across the United States, Canada and Latin America always put the customer first. In the U.S., Canon Solutions America, headquartered in Melville, NY, provides industry-leading enterprise, production, and large format printing solutions, supported by exceptional professional services offerings, and has sales and service locations coast to coast. The Business Solutions Division of Canon Canada has offices located in 10 major cities across Canada.

With the technology offerings of the Canon and Océ brands, our solutions professionals help companies of all sizes reach their goals through high volume, continuous feed, digital and traditional printing, and document management solutions. By working and growing with our dynamic customer base, we are poised to bring innovation to any environment.

“Our relationship with Canon is built on a foundation of support and service.”

JOHN SEJDINAJ \ VICE PRESIDENT OF FINANCE \ UNIVERSITY OF NOTRE DAME \ NOTRE DAME, IN



"The lectures and workshops augment my photography knowledge and provide insight into how to craft better images."

CHRISTOPHER BROEK \ PHOTOGRAPHER, BROEK PHOTO \ LAKE FOREST, CA





CANON EXPERIENCE CENTER

All under one roof at a remarkable scale

The first of its kind in the U.S., the Canon Experience Center brings education, service, and support together at a remarkable scale.

Located in Costa Mesa, CA, the 38,000 square foot center showcases Canon's latest products, ranging from PowerShot to Cinema EOS. A screening theater and photo studio are readily available for hands-on demonstrations. Guests can event-test long lenses with a test subject 50 feet across the showroom.

Throughout the year, the center hosts workshops and classes to help participants take their photography, printing, and video skills to the next level.

The center also houses Canon's award winning service and support team, including Canon Professional Services. Staffed with more than 36 technicians, cameras and lenses are rapidly inspected and adjusted.



AMERICAS SHOWROOMS

A collection of wonders

Visitors to Canon facilities all across the Americas come away understanding why Canon is a global imaging leader.

In showrooms throughout our facilities in North and South America, Canon's consumer, business-to-business, medical and industrial imaging solutions are on display, taking visitors on a journey of Canon products and technology.

The state-of-the-art, 12,000-square-foot showroom at Canon Americas headquarters in Melville, NY, is the largest Canon showroom in the world. A jewel of One Canon Park, the showroom is used regularly to host customers, business partners, media, analysts and community groups.



CUSTOMER EXPERIENCE CENTER

A commitment to our customers

The 18,000-square-foot Customer Experience Center (CEC) in Boca Raton, FL, is a world-class facility that showcases the company's broad range of digital printing technologies, including Large Format Solutions, Production Printing Solutions and Enterprise Service and Solutions.

The facility includes an expansive showroom that allows visitors to discover why Canon is a global printing leader. Visits to the CEC are carefully planned in advance, resulting in a personalized, interactive experience that ensures guests receive information that is suited to their unique needs. Current and prospective customers can send files to be printed in advance or watch live demonstrations to see for themselves how the software, professional services and printing solutions can make a difference in their businesses and allow them to be more productive and profitable.



MARKETING ENGINEERING TECHNOLOGY CENTER (METC)

Providing service and support excellence

The METC maintains Canon's world-class manufacturing reputation and provides true factory-level service. Staffed by Canon factory-trained technicians, our service operations achieve industry-leading turnaround times and quality of repair.

Our state-of-the-art facilities have been designed to meet rigorous Canon performance standards and include a sophisticated precision lens center and a climate- and particulate-controlled clean environment for the handling of sensitive equipment.

For camera and video products, Canon offers Regional Factory Service Centers at several locations from coast to coast.

WORLD-CLASS SERVICE AND SUPPORT

Supporting customers across the Americas

Whether by telephone, email or the Web, throughout the Americas — in the U.S., Canada, Mexico, Panama, Chile and Brazil — highly trained specialists stand ready to assist Canon customers at every level of expertise. Committed to quick and easy resolution of all support issues, our specialists deliver industry-leading response times and quality support. Canon is further committed to continual service improvement and investment in customer support technologies.

In the U.S., Canon Information Technology Services, Inc. provides 100% U.S.-based, award-winning customer support. Located in Virginia and New Mexico, the customer support centers are staffed with over 600 Canon employees.



CANON PROFESSIONAL SERVICES (CPS)

Supporting imaging professionals 24/7

Canon Professional Services (CPS) provides exceptional support for full-time imaging professionals. CPS knows that when your equipment is down, so is your business, and lengthy repairs can cost precious time and money.

As a CPS member, a professional image maker can expect award-winning, 24/7 phone and email support, expedited and discounted equipment maintenance and repairs, on-site support at select events and Repair Coverage Loans* backed by Canon's reputation as an industry leader in service and support. Equipment Evaluation Loans provide access to the latest professional Canon equipment for evaluation prior to making a purchase.

Whether at home or abroad, connecting with a skilled CPS representative is as easy as picking up the phone.

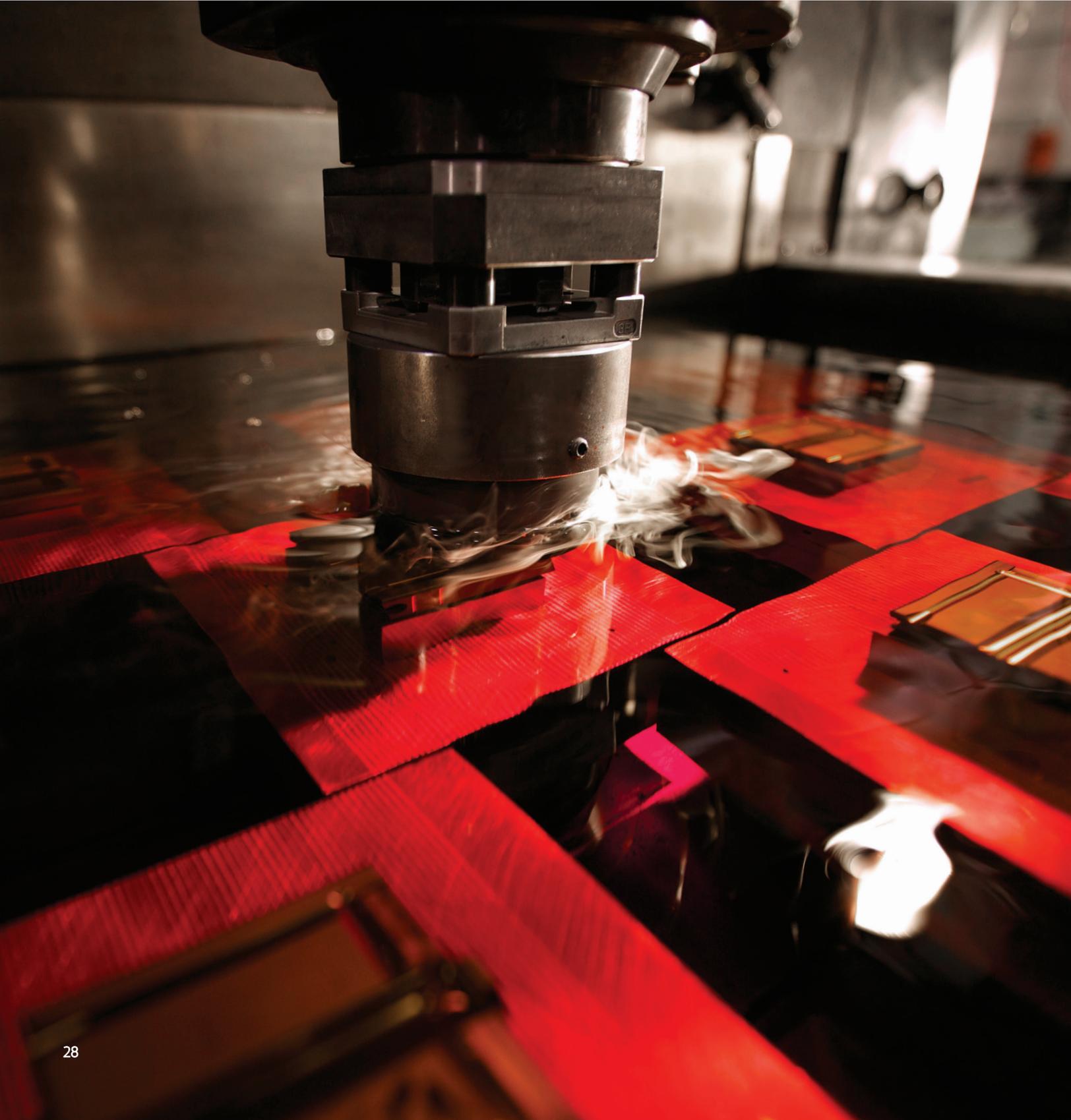
“Anytime I need a repair or want to try a piece of equipment, I just email CPS and I get what I need. They’re fast and efficient.”

MICHELE CELENTANO \ CANON EXPLORER OF LIGHT PHOTOGRAPHER \ PHOENIX, AZ



"Our goal is to offer customers innovative solutions and a level of service they've never experienced before."

MATT SLOTHOWER \ PROGRAM DIRECTOR, TOOL MANUFACTURING DIVISION \ CANON VIRGINIA, INC. \ NEWPORT NEWS, VA





CANON VIRGINIA, INC.

Custom manufacturing

From concept to market, Canon Virginia, Inc. is uniquely qualified to offer outsourced manufacturing services to both internal and external customers. Canon Virginia leverages over 30 years of experience coupled with today's most innovative automated manufacturing technologies to offer vertically integrated, fully-customized manufacturing solutions. From the aerospace to automotive industries – with future plans for medical – Canon Virginia's wide range of engineering expertise, proven production systems and full gamut of technical services offer competitive production costs and premium quality.

Whether seeking the outsourcing of precision molds or a complete value chain solution, Canon Virginia helps companies gain a competitive advantage. When an organization partners with Canon Virginia for its manufacturing needs, they are tapping into the resources of one of the world's most respected and admired brands.

MIXED REALITY: MREAL

Combining real and virtual worlds for an immersive experience

The Canon MREAL System for Mixed Reality seamlessly combines the virtual world with your real-world environment. Designed specifically for enterprise customers, MREAL offers more realism than conventional virtual reality, enabling users to see, experience, and interact with their concepts as if they were lifelike experiences.

MREAL allows manufacturers to push the boundaries of design and engineering. Prototypes and concepts can be brought to life as immersive experiences, accelerating the analysis, approvals, and time to market throughout the product development process. Potential concerns and changes can be noted earlier to save time and avoid costly rework. With use cases across the Product Lifecycle Management (PLM) process, manufacturers are deploying MREAL to gain a meaningful edge in the race to product innovation.

SEMICONDUCTOR MANUFACTURING EQUIPMENT

Creating semiconductors of the future

With increased demand by consumers and industry for products and technologies that require high performance computer chips, Canon continues to develop precision imaging technologies to support these requirements.

Canon U.S.A.'s Industrial Products Division, located in San Jose, CA, markets photolithography steppers and scanners as well as physical vapor deposition (PVD) equipment for wafer processing and computer chip manufacturing applications.

Another strong focus for Canon is nanoimprint lithography (NIL) technology, which has the potential to deliver higher resolution and more uniform patterning than traditional optical lithography approaches. Acquired in 2014, Canon Nanotechnologies, Inc., located in Austin, TX, is a subsidiary of Canon Inc. and is developing nanoimprint technologies to support next-generation lithography.



INNOVATION LAB

Seeking next-wave solutions

Canon has plugged into one of the world's top startup ecosystems — the Communitech Hub in the Waterloo Region of Ontario, Canada. Communitech is a unique community of nearly 1,000 tech companies that includes startups, mid-size firms and large global organizations – all seeking next-wave solutions to traditional problems.

With an openness to exploration and collaboration, Canon is looking at new ways to connect images and information with mobile and online technologies.

IMAGING SYSTEMS RESEARCH DIVISION

Expanding business and applications

Canon's Imaging Systems Research Division in San Jose, CA, plays a big part in the company's effort to explore ways to create new technologies and new business areas as well as to add value to existing Canon products.

Located in Silicon Valley, the Imaging Systems Research Division leverages the resources of this high-tech region as it investigates emerging technologies. Valuable work performed here contributes to Canon's strong patent portfolio. The group also engages in collaborative relationships with world renowned local universities.

One of the projects this group has been working on is centered on illumination-based physical sensing, in which research is conducted on technologies that can be used to measure arbitrary shapes and materials in 3-D. Another important focus is open world computer vision, where state-of-the-art artificial intelligence algorithms are combined with information inferred from databases. This can improve the performance of object identification and classification, which can be applied, for example, to network camera solutions.

CIIS DEVELOPMENT CENTER

An incubator for innovation

The Canon Information & Imaging Solutions, Inc. (CIIS) Development Center aims to be the innovation engine for Canon Americas by creating customer-centric technologies for Canon products, as well as new solutions. This work is done in close collaboration with other Canon group companies, including Canon U.S.A., Canon Inc., Canon Virginia and Canon BioMedical.

CIIS's development teams in Irvine, CA, and Melville, NY, cover a variety of domain areas. For the Enterprise, they develop print and scan solutions which add value to Canon imaging devices by utilizing leading edge technology such as Big Data, Machine Learning and Contextual Analysis to drive innovation for Canon customers.

CIIS works closely with Canon's biomedical business units to develop software for Canon BioMedical's prototype genotyping platform and Canon U.S.A.'s imageSPECTRUM retinal imaging system.

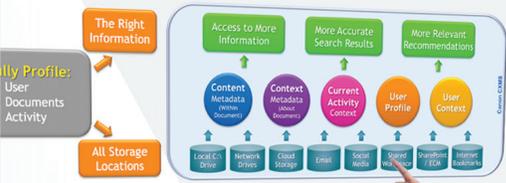
CIIS is also collaborating with Canon U.S.A. to help drive the new MREAL and Network Camera solution areas.

"With contextual analysis, information can be delivered to users as and how they need it."

DON PURPURA \ VICE PRESIDENT, ENGINEERING \ CIIS DEVELOPMENT CENTER \ IRVINE, CA



Proactively Provide Information



In 1955 Canon enters the American market by establishing the first branch in New York City.



1960s

Canon would emerge from the 1960s a manufacturer of a diverse line of quality cameras aimed at every segment of the market.



1965 The original 14 employees of Canon U.S.A.



1968 Canon U.S.A. moves to a larger headquarters in Woodside, NY.

1970s

In the 1970s, Canon U.S.A. expands to become a major player in two business areas, the camera and copier markets — in addition to major advances in broadcast lenses, semiconductors, and medical equipment.



1971 Continued growth has Canon U.S.A. relocate its headquarters to 10 Nevada Drive, Lake Success, NY.



1975 A new Canon sign is unveiled in Times Square, NY.

1980s

The 1980s were a time of major achievement, as Canon introduced the first bubble jet printer, the first color laser copier, the first 8mm video and the world's first personal fax machine.



1980 Canon U.S.A. moves its headquarters to One Canon Plaza, Lake Success, NY.



1984 Sales for Canon U.S.A. break through the \$1 billion mark for the first time.



In 2013, Canon Americas opens its new headquarters in Melville, New York.

1990s

The 1990s saw Canon U.S.A. begin a new phase of becoming an independent, fully integrated American corporation, complete with R&D, manufacturing and sales and marketing functions.



1995 Canon U.S.A. becomes a major supporter of scientific research at Yellowstone National Park.



1996 Canon U.S.A. establishes a facility dedicated to the remanufacturing of toner cartridges.

2000s

Canon U.S.A. began the 21st century with a commitment to be a leader in total networked, digital imaging solutions for business machines and consumer products in the Americas.



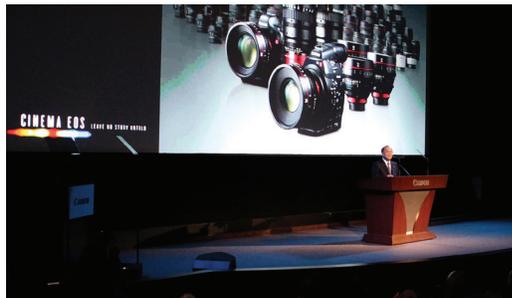
2000 Canon is listed on the New York Stock Exchange.



2000 Canon U.S.A. begins its sponsorship of the New York Yankees.

2010s

Canon is evolving from being perceived as a manufacturer of high-quality cameras and printers to expanding into new areas of innovation.



2011 The Cinema EOS system, designed from Canon U.S.A. market research and input, is introduced by Canon Inc. Chairman and CEO Fujio Mitarai in Hollywood, CA.



2015 Canon BioMedical is established to serve as the global headquarters for Canon's Life Sciences business.

SEE ENVIRONMENTAL COMMITMENT

Our company's commitment and contribution to the environment are an integral part of Canon's management structure, product design, manufacturing, and corporate culture.



LEED® Certification

CANON AMERICAS HEADQUARTERS

Achieving LEED Gold certification, our headquarters features daylight harvesting, water-efficient plumbing, parking spaces for low-emitting and plug-in electric vehicles and use of recycled materials.

CANON EXPERIENCE CENTER

Located in Costa Mesa, CA., this 38,000-square-foot facility uses native vegetation and low-flow plumbing to reduce water use, as well as efficient lighting to lower energy consumed.

CANON U.S.A. DISTRIBUTION CENTER

Our warehouse expansion in Norcross, GA, features a 50 kW solar installation. The project was designed to reduce energy consumption by 30 percent, indoor water use by 35 percent and outdoor water use by 57 percent.



Remanufacturing and Recycling Programs

REMANUFACTURING

Since 1992, Canon has extended the lives of thousands of copiers, major office equipment and consumer products through this program. Canon selects the most popular models and targets them for remanufacturing at Canon Virginia, Inc., in Newport News, VA, thus extending product life and conserving natural resources through aftermarket value chain solutions.

TONER CARTRIDGE RECYCLING

Canon introduced a cartridge recycling program for printer toner cartridges in 1990. The goal of the program is to achieve zero landfill waste by reusing parts, recycling materials and employing energy recovery. With the cooperation of consumers, more than 344,000 tons of cartridges have been collected to date.



Environmental Partnerships

FRIENDS OF ACADIA

With its first gift to Friends of Acadia in 2013, Canon U.S.A. became the lead sponsor of Wild Acadia, a set of restoration, outreach and research initiatives that help ensure the protection of Acadia National Park. Encompassing 47,000 acres on the coast of Maine, the park is one of the most popular in the United States.



EYES ON YELLOWSTONE

Eyes on Yellowstone, an education and research program, continues Canon U.S.A.'s partnership with the Yellowstone Park Foundation since 1995. Canon's Eyes on Yellowstone is designed to help park employees and partners respond to conserving Yellowstone National Park wildlife and wilderness.



Volunteerism

CANON CLEAN EARTH CREW

Environmental programs have long been cornerstones of Canon's *Kyosei* philosophy. Growing awareness of the importance of sustainability has motivated many employees to take part in Canon Clean Earth Crew events. Employees, family members and friends volunteer their time to work together

to clean up parks, beaches, nature preserves and other public areas near Canon's office locations across the U.S., Canada, Mexico, Panama, Chile and Brazil. Since 1996, Canon employees have volunteered thousands of hours for the betterment of their communities.

Across the Americas, one of our strongest beliefs is that we have a responsibility to contribute to the welfare of the communities that we serve.



PRESERVING ARCHAEOLOGICAL COLLECTIONS

Using Canon cameras and lenses, Canon Mexicana recently completed the first stage of a project to digitize the archaeological collections and historical archives in the National Anthropology Museum in Mexico. A partnership between Canon, the Museum and the National Institute of Anthropology and History sought to create the first bank of high-resolution digital images of the Museum's collections. Researchers worldwide now have access to these collections.

AMERICAN CANCER SOCIETY (ACS)

For nearly two decades, Canon employees from around the organization have proudly supported the American Cancer Society to help advance its research and services. Since 1998, Canon U.S.A. has been a Flagship sponsor of the American Cancer Society's Making Strides Against Breast Cancer Walk, which has included donating funds and encouraging employee participation in the walk.



NATIONAL CENTER FOR MISSING & EXPLOITED CHILDREN

Canon U.S.A. understands the power of a photograph. Together with the National Center for Missing & Exploited Children, Canon U.S.A. encourages parents and guardians to keep recent photos of their children for use in case of an emergency. Canon U.S.A. is proud to donate photographic, imaging and printing products to the National Center for Missing & Exploited Children for distribution to law enforcement to aid in their work to protect children.



CANON4KIDS

The National Center for Missing & Exploited Children and Canon U.S.A. celebrate nearly two decades of partnership focused on delivering messages of child safety and prevention from abduction and exploitation. The Canon4Kids program encourages parents and guardians to keep updated photographs of their children to be used in case of emergency.



The Canon logo is centered on the page. It consists of the word "Canon" in a bold, red, serif font. The letter "C" is significantly larger and more stylized than the other letters, which are in a standard weight.

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